

SUMMARY OF KEY PRODUCTION, SALES VOLUMES

Production, thousands of tonnes	Q4 2019	Q3 2019	QoQ	2019	2018	YoY
<i>Crude Steel (Russian Steel)</i>	2,714	3,032	-10%	11,847	12,039	-2%
<i>Hot metal (Russian Steel)</i>	2,361	2,458	-4%	9,486	9,146	4%

SEVERSTAL'S CONSOLIDATED SALES (NET OF INTERCOMPANY SALES)

Sales volumes, thousands of tonnes	Q4 2019	Q3 2019	QoQ	2019	2018	YoY
<i>Coal:</i>	435	330	32%	1,685	1,671	1%
<i>Coking coal concentrate</i>	77	66	17%	408	359	14%
<i>Steam coal</i>	358	264	36%	1,277	1,312	-3%
<i>Iron ore:</i>	2,175	1,443	51%	6,960	7,405	-6%
<i>Iron ore pellets</i>	1,825	1,380	32%	5,995	6,578	-9%
<i>Iron ore concentrate</i>	350	63	n/a	965	827	17%
<i>Semi-finished products</i>	208	89	134%	487	695	-30%
<i>Rolled products:</i>	2,016	2,292	-12%	8,932	8,719	2%
<i>Hot - rolled coil</i>	1,072	1,168	-8%	4,382	3,895	13%
<i>Hot - rolled plate</i>	255	244	5%	957	852	12%
<i>Cold - rolled coil</i>	234	226	4%	977	1,286	-24%
<i>Galvanised and metallic coated coil</i>	205	238	-14%	934	835	12%
<i>Colour coated coil</i>	83	122	-32%	448	391	15%
<i>Long products</i>	167	294	-43%	1,234	1,460	-15%
<i>Downstream products:</i>	427	453	-6%	1,735	1,762	-2%

<i>Metalware products</i>	150	147	2%	563	560	1%
<i>Large diameter pipes</i>	80	100	-20%	383	440	-13%
<i>Other tubes, pipes, formed shapes</i>	197	206	-4%	789	762	4%