

SEPTEMBER 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 4.6%, traffic increased by 3.8% (measured in revenue passenger-kilometer) and load factor improved by 2.1pt. Unit revenue ex-currency (measured in available seat-kilometer) up compared to September 2016.**

Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 1.1%	+ 3.3%	88.9%	+ 2.0
North America	+ 3.3%	+ 6.3%	89.0%	+ 2.5
Latin America	- 2.1%	+ 1.5%	92.3%	+ 3.3
Asia	- 1.6%	+ 0.1%	91.9%	+ 1.5
Africa / Middle East	+ 6.1%	+ 8.6%	84.8%	+ 1.9
Caribbean / Indian Ocean	- 1.4%	- 1.0%	82.8%	+ 0.3
Short and Medium-haul	+ 2.3%	+ 5.8%	84.0%	+ 2.8
Total	+ 1.3%	+ 3.8%	87.8%	+ 2.1

- ▶ 7.3 million passengers, +4.6%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to September 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 5.5%	+ 7.2%	92.8%	+ 1.5

- ▶ 1.6 million passengers, +5.9%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to September 2016

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.8%	+ 4.2%	88.4%	+ 2.1

- ▶ 8.9 million passengers, +4.8%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 0.6%	+ 0.5%	59.2%	- 0.0

Agenda

3rd November: Third Quarter 2017 results

9th November: October 2017 traffic

8th December: November 2017 traffic

Investor relations

Marie-Agnès de Peslouan

+33 1 49 89 52 59

madespeslouan@airfranceklm.com

Website: www.airfranceklm.com

Wouter van Beek

+33 1 49 89 52 60

wouter-van.beek@airfranceklm.com

Press

+33 1 41 56 56 00

STATISTICS

Passenger network activity*

Total Passenger network*	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,336	7,013	4.6%	63,285	60,395	4.8%
Revenue pax-kilometers (m RPK)	21,251	20,466	3.8%	187,784	179,757	4.5%
Available seat-kilometers (m ASK)	24,194	23,880	1.3%	215,512	209,896	2.7%
Load factor (%)	87.8%	85.7%	2.1	87.1%	85.6%	1.5
Long-haul						
Passengers carried ('000s)	2,261	2,172	4.1%	20,250	19,443	4.1%
Revenue pax-kilometers (m RPK)	16,969	16,420	3.3%	151,702	145,753	4.1%
Available seat-kilometers (m ASK)	19,095	18,893	1.1%	171,862	168,049	2.3%
Load factor (%)	88.9%	86.9%	2.0	88.3%	86.7%	1.5
North America						
Passengers carried ('000s)	737	689	7.1%	6,134	5,754	6.6%
Revenue pax-kilometers (m RPK)	5,237	4,924	6.3%	43,740	41,083	6.5%
Available seat-kilometers (m ASK)	5,881	5,691	3.3%	49,277	47,066	4.7%
Load factor (%)	89.0%	86.5%	2.5	88.8%	87.3%	1.5
Latin America						
Passengers carried ('000s)	269	264	1.9%	2,363	2,356	0.3%
Revenue pax-kilometers (m RPK)	2,585	2,546	1.5%	22,646	22,609	0.2%
Available seat-kilometers (m ASK)	2,800	2,859	(2.1%)	25,059	25,758	(2.7%)
Load factor (%)	92.3%	89.1%	3.3	90.4%	87.8%	2.6
Asia / Pacific						
Passengers carried ('000s)	525	523	0.5%	4,676	4,521	3.4%
Revenue pax-kilometers (m RPK)	4,644	4,640	0.1%	41,120	39,631	3.8%
Available seat-kilometers (m ASK)	5,050	5,132	(1.6%)	45,488	45,105	0.8%
Load factor (%)	91.9%	90.4%	1.5	90.4%	87.9%	2.5
Africa / Middle East						
Passengers carried ('000s)	486	452	7.5%	4,267	4,097	4.2%
Revenue pax-kilometers (m RPK)	2,687	2,475	8.6%	23,766	22,637	5.0%
Available seat-kilometers (m ASK)	3,170	2,988	6.1%	28,658	27,483	4.3%
Load factor (%)	84.8%	82.8%	1.9	82.9%	82.4%	0.6
Caribbean / Indian.Ocean						
Passengers carried ('000s)	244	245	(0.2%)	2,810	2,716	3.5%
Revenue pax-kilometers (m RPK)	1,816	1,835	(1.0%)	20,430	19,794	3.2%
Available seat-kilometers (m ASK)	2,192	2,223	(1.4%)	23,380	22,637	3.3%
Load factor (%)	82.8%	82.5%	0.3	87.4%	87.4%	(0.1)
Short and Medium-haul						
Passengers carried ('000s)	5,075	4,841	4.8%	43,036	40,951	5.1%
Revenue pax-kilometers (m RPK)	4,282	4,045	5.8%	36,082	34,004	6.1%
Available seat-kilometers (m ASK)	5,099	4,986	2.3%	43,651	41,847	4.3%
Load factor (%)	84.0%	81.1%	2.8	82.7%	81.3%	1.4

* Air France, KLM and HOP!

Transavia activity

Transavia	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,564	1,477	5.9%	11,772	10,439	12.8%
Revenue pax-kilometers (m RPK)	2,716	2,534	7.2%	20,373	18,041	12.9%
Available seat-kilometers (m ASK)	2,925	2,773	5.5%	22,497	20,116	11.8%
Load factor (%)	92.8%	91.4%	1.5	90.6%	89.7%	0.9

Total group passenger activity**

Total group**	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	8,901	8,490	4.8%	75,058	70,834	6.0%
Revenue pax-kilometers (m RPK)	23,966	23,000	4.2%	208,157	197,797	5.2%
Available seat-kilometers (m ASK)	27,119	26,653	1.8%	238,009	230,012	3.5%
Load factor (%)	88.4%	86.3%	2.1	87.5%	86.0%	1.5

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	715	712	0.5%	6,315	6,234	1.3%
Available tonne-km (m ATK)	1,209	1,202	0.6%	10,745	10,739	0.1%
Load factor (%)	59.2%	59.2%	(0.0)	58.8%	58.1%	0.7

Air France and HOP! activity

Total Passenger network activity	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,453	4,302	3.5%	38,660	37,507	3.1%
Revenue pax-kilometers (m RPK)	12,320	11,854	3.9%	109,813	106,330	3.3%
Available seat-kilometers (m ASK)	14,283	14,170	0.8%	127,829	126,048	1.4%
Load factor (%)	86.3%	83.7%	2.6	85.9%	84.4%	1.5
Long-haul						
Passengers carried ('000s)	1,335	1,269	5.2%	12,063	11,675	3.3%
Revenue pax-kilometers (m RPK)	9,731	9,362	3.9%	87,970	85,360	3.1%
Available seat-kilometers (m ASK)	11,112	11,005	1.0%	100,721	99,636	1.1%
Load factor (%)	87.6%	85.1%	2.5	87.3%	85.7%	1.7
Short and Medium-haul						
Passengers carried ('000s)	3,118	3,033	2.8%	26,598	25,832	3.0%
Revenue pax-kilometers (m RPK)	2,589	2,492	3.9%	21,842	20,969	4.2%
Available seat-kilometers (m ASK)	3,171	3,164	0.2%	27,108	26,413	2.6%
Load factor (%)	81.6%	78.7%	2.9	80.6%	79.4%	1.2

Cargo activity	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	312	298	4.6%	2,753	2,610	5.5%
Available tonne-km (m ATK)	589	577	2.0%	5,227	5,158	1.4%
Load factor (%)	52.9%	51.6%	1.3	52.7%	50.6%	2.0

KLM activity

Total Passenger network activity	September			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,883	2,710	6.4%	24,625	22,888	7.6%
Revenue pax-kilometers (m RPK)	8,931	8,612	3.7%	77,971	73,427	6.2%
Available seat-kilometers (m ASK)	9,911	9,710	2.1%	87,684	83,848	4.6%
Load factor (%)	90.1%	88.7%	1.4	88.9%	87.6%	1.4
Long-haul						
Passengers carried ('000s)	926	903	2.6%	8,187	7,769	5.4%
Revenue pax-kilometers (m RPK)	7,238	7,058	2.5%	63,731	60,393	5.5%
Available seat-kilometers (m ASK)	7,983	7,888	1.2%	71,140	68,414	4.0%
Load factor (%)	90.7%	89.5%	1.2	89.6%	88.3%	1.3
Short and Medium-haul						
Passengers carried ('000s)	1,957	1,808	8.3%	16,438	15,119	8.7%
Revenue pax-kilometers (m RPK)	1,693	1,554	9.0%	14,240	13,034	9.2%
Available seat-kilometers (m ASK)	1,928	1,822	5.8%	16,543	15,434	7.2%
Load factor (%)	87.8%	85.3%	2.5	86.1%	84.4%	1.6
Cargo activity						
Revenue tonne-km (m RTK)	404	414	(2.4%)	3,562	3,624	(1.7%)
Available tonne-km (m ATK)	620	625	(0.8%)	5,518	5,581	(1.1%)
Load factor (%)	65.1%	66.2%	(1.1)	64.6%	64.9%	(0.4)